

Microsoft Dynamics AX ERP and CRM Online Solutions and Services for Manufacturers from a Top, Award-winning Partner

Edgewater Fullscope offers a broad range of Microsoft Dynamics AX and CRM consulting, implementation and training services, including:

One-stop shopping for Microsoft business solutions, rapid implementations and services

Delivered the way you want, on premise, in the cloud or a combination

In-depth experience implementing industry vertical solutions in process, discrete and mixed-mode manufacturing environments

Fixed fee, rapid implementation CRM projects featuring a structured adoption methodology and continual learning programs

A proven evaluation methodology to illustrate how Microsoft Dynamics solutions can help your business

A first line of support for Fullscope-implemented Dynamics AX and CRM solutions

A comprehensive Customer Support & Optimization (CSO) Services program for Microsoft Dynamics AX including dedicated resources

Additional IT services for Microsoft SharePoint via our sister company, Edgewater Consulting

- **Manufacturing Focused**
From process to discrete to mixed mode operations, manufacturers with single plants and multi-site enterprises are our customers.
- **Top Dynamics AX & CRM Partner**
Microsoft Dynamics products are only sold by resellers. We consistently rank as a top AX and CRM partner.
- **Top Dynamics CRM Cloud Partner**
Our award-winning CRM Cloud practice (formerly Zero2Ten) has over 1000 clients worldwide and offers a rapid CRM deployment methodology featuring a structured adoption program.
- **ERP+CRM+More**
In addition to Dynamics solutions, we offer a complete range of Microsoft products and services including BI, SharePoint, Yammer and Parature.
- **Satisfied Customers**
Our customers love us. [See their stories for yourself.](#)
- **Industry Expertise**
You deserve a partner who deeply knows your industry (think food/CPG, chemicals, pharma, life sciences, building products). We built the original process manufacturing, process distribution and TQM modules now in core Dynamics AX. We keep building other industry-specific CRM and AX solutions, too. We speak your industry language.
- **Dedicated Customer Programs**
For AX, get day-to-day support with responsive service level agreements, educational webcasts, strategic advisory services and optimization programs. For CRM, leverage our CRM University for on-line training courses at your convenience. With either area, you can enjoy options to maximize your Dynamics investments.
- **Global Experience**
Many of our customers are global and have complex supply chains, so we are experienced supporting multi-site, multi-currency implementations. We are a founding member of Absolute Process Partners, a worldwide group that provides implementation services and support to global manufacturers.

Microsoft Dynamics

Manufacturing Partner

A Proven Partner for Microsoft Dynamics AX ERP and CRM

AX

Microsoft
Dynamics

CRM

Microsoft
DynamicsEDGEWATER
FULLSCOPEP +1 770-772-3121 fullscope.com

Sample Customers

Alltech
 Anglo American
 Boa-Franc
 Chobani
 De Beers
 Element Six
 General Cable
 George's Inc.
 Hydac
 Integrated DNA Technologies (IDT)
 Mazak
 O'Neal
 Paragon Films
 Reily Foods
 Sanimax
 Smith & Nephew
 Tempel Steel Company
 The Heritage Bag Company
 Victrex
 Vista Outdoor (formerly ATK)
 + over 200 others

Solutions

Microsoft Dynamics AX ERP and Microsoft Dynamics CRM for:

Discrete industries such as industrial goods, fabricated metals, medical devices, automotive suppliers, and building products.

Process industries such as food and beverage, proteins/meats, chemical, life sciences, pharmaceuticals, primary metals, packaging and non-durable consumer goods companies.

FoodAXpress An ERP rapid deployment template for food companies available from Microsoft Azure via Marketplace

Fullscope EDGE for AX Industry solutions for life sciences, pharma, food and chemical manufacturers

A data collection framework

A U.S. Food & Drug Administration (FDA) validation toolkit and services

Awards

2015 Microsoft Dynamics Industry Partner of the Year (Finalist)
 2015 Microsoft Canada Impact Award Winner
 2014 Microsoft Dynamics Manufacturing Partner of the Year
 2014 Microsoft Dynamics Reference Partner of the Year
 2014 Microsoft Cloud Partner of the Year
 2012 Microsoft Cloud Business Excellence Partner of the Year
 2013 Microsoft Dynamics Distribution/CPG Partner of the Year
 2012 Microsoft Dynamics Manufacturing Partner of the Year
 2011 Microsoft Cloud Business Excellence Partner of the Year
 2010 Microsoft Dynamics Manufacturing Partner of the Year
 2009 Microsoft Dynamics Manufacturing Partner of the Year
 2009 Microsoft Dynamics Reseller of the Year (US)
 2008 Microsoft Dynamics AX Partner of the Year
 2007 Microsoft Dynamics AX Partner of the Year
 2004 Microsoft Outstanding New Partner Excellence Award

Microsoft Dynamics

Manufacturing Partner

A Proven Partner for Microsoft Dynamics AX ERP and CRM